الإشارة:

التاريخ: 18/11/2026

Request for Proposal (RFP) for Storage, Virtualization Infrastructure and Security Solution's

Executive Overview:

JDECo invites qualified vendors to submit separate technical and financial proposals for a secure, scalable, highly available, fully integrated, and production-ready enterprise storage, virtualization infrastructure, and security solution. The scope includes enterprise storage, physical servers, VMware licensing and connectivity, Nutanix clusters at the main and DR sites, firewalls, microsegmentation, assessment and design, implementation, migration, documentation, training, warranty, and support. Separate LOTs cover one-year warranty and manufacturer and local-company technical support renewal for the listed existing HPE devices, and CrowdStrike Falcon licenses with associated implementation services.

Tender Structure and LOT Independence:

This tender comprises six (6) independent LOTs. Each LOT shall be evaluated, awarded, contracted, and implemented separately. JDECo may award LOTs to different vendors, and no LOT award shall be conditional upon or linked to the award of another LOT.

The tender is divided into six independent LOTs:

- LOT 1 – Storage, Servers and VMware
- LOT 2 – Akamai Microsegmentation Solution
- LOT 3 – Palo Alto Firewall Solution
- LOT 4 – Nutanix Cluster
- LOT 5 – HPE Hardware Warranty and Technical Support Renewal
- LOT 6 – CrowdStrike Falcon Endpoint Protection Solution

Bidders may submit proposals for one or more LOTs, provided that each LOT is submitted, priced, evaluated, awarded, contracted, implemented, and accepted independently.

Background:

JDECo is modernizing its core infrastructure to support mission-critical systems, databases, business applications, and future growth. In parallel, JDECo is strengthening its security and protection posture to

ensure that appropriate safeguards are implemented in accordance with the criticality, sensitivity, and operational importance of its environment.

Vendors shall validate the existing environment, workloads, capacity, performance, availability, security, integration, and operational requirements during the assessment and design phase.

Scope of Work:

The selected vendor shall assess, design, size, supply, deliver, install, configure, integrate, secure, test, commission, and hand over the complete solution. The proposal shall include all hardware, software, licenses, subscriptions, connectivity components, accessories, management tools, and professional services required to deliver a complete, integrated, and fully operational production environment. These activities shall apply only as relevant to the awarded LOT; LOT 5 is limited to the specified one-year warranty and technical support renewal for existing devices.

- **Hardware Installation and Commissioning:**
  The vendor shall be fully responsible for the physical installation, rack mounting, cabling, power connectivity, configuration, integration, testing, commissioning, and production readiness of all newly supplied hardware and associated components. This shall include all required cables, transceivers, accessories, mounting kits, power components, connectivity components, and any other items necessary to deliver a complete and fully operational solution.
- **Migration:**
  Migrate all agreed workloads, virtual machines, data, configurations, services, and associated dependencies from the existing environment to the new platform with minimum downtime and disruption to business operations. The vendor shall document and manage all prerequisites, dependencies, backup and recovery requirements, rollback procedures, risks and mitigation measures, validation and acceptance procedures, communication and escalation processes, responsibilities, and business continuity measures.
- **Security Systems Implementation:**
  Design, install, configure, integrate, secure, test, commission, and operationalize all security systems included within the proposed solution. The vendor shall ensure proper integration with JDECo's existing infrastructure and validate all policies, configurations, connectivity, dependencies, and security controls prior to production handover.
- **Complete Solution Responsibility:**
  The bidder's scope and quoted price shall include every item required for successful implementation

and operation of a complete, fully operational solution, whether explicitly listed or not, at no additional cost to JDECo. JDECo shall not provide any additional hardware, software, licenses, subscriptions, accessories, transceivers, cabling, connectivity components, installation materials, tools, or other required resources.

Vendor Eligibility Requirements:

Participating vendors must meet the following minimum requirements:

- Must be legally authorized and operationally capable of performing on-site delivery, implementation, and support in Jerusalem.
- Must provide proof of partnership/authorization for the proposed solution components where applicable.
- Must confirm that all proposed products are new, original, supported, licensed, and eligible for registration under JDECo's name.
- Must comply with JDECo's information security, confidentiality, access control, documentation, and change management requirements.
- Must have successfully implemented similar enterprise-class projects relevant to the LOT(s) proposed, and shall submit references for the proposed solution, including customer name, project scope, implementation date, contact person, and contact details for verification.
- For LOT 1, the vendor must demonstrate sufficient enterprise storage experience and successful completion of migrations between different storage systems in live production environments, supported by verifiable references.
- For LOT 4, the vendor must demonstrate successful completion of similar workload migrations from VMware to Nutanix environments, supported by verifiable references.
- For LOT 3, the vendor must demonstrate successful supply and implementation of Palo Alto Networks firewall solutions in environments comparable to JDECo's, supported by verifiable references.
- For LOT 6, the vendor must demonstrate successful supply and implementation of CrowdStrike Falcon endpoint protection solutions in environments comparable to JDECo's, supported by verifiable references; alternatively, it shall provide official written confirmation from CrowdStrike that the manufacturer itself will directly perform the proposed implementation.
- For LOT 2, the vendor must demonstrate successful supply and implementation of Akamai Microsegmentation solutions in environments comparable to JDECo's, supported by verifiable

references; alternatively, it shall provide official written confirmation from Akamai that the manufacturer itself will directly perform the proposed implementation.

- All required references shall relate to successfully completed projects and include the customer name, project scope, implementation date, contact person, and contact details for verification. For LOTs 1 and 4, references shall also identify the source and target storage systems or VMware and Nutanix environments, respectively, and the migration scope. For LOTs 3, 6, and 2, references shall also describe the environment, solution supplied, and implementation scope.
- Must assign qualified personnel with relevant academic or professional qualifications and practical experience in the installation, configuration, commissioning, and operation of the systems within the LOT(s) proposed. The vendor shall submit a brief profile for each proposed implementation team member, including role, qualifications, certifications, years of experience, and relevant project experience.
- The partner must have already signed the NDA and include a copy of the signed NDA with the proposal.
- The vendor must sign JDECo's applicable Privacy and Data Protection Agreement and comply fully with all applicable privacy and data protection laws and regulations. Such compliance shall include adherence to all standards, controls, safeguards, obligations, and requirements stipulated in the relevant legislation, including requirements governing the collection, access, processing, storage, transfer, retention, disclosure, security, and secure disposal of personal and organizational data.

Required Solution Specifications:

The proposed solution shall be reliable, proven, effective, and suitable for enterprise production use, with documented testing and successful deployments demonstrating performance, stability, security, compatibility, and interoperability. Products shall remain under active manufacturer technical support and shall not have reached, or been announced for, End of Sale (EOS) or End of Support. They shall be classified as Leaders in relevant independent industry evaluations, supported by published evidence. The bidder shall demonstrate successful implementation of similar projects through verifiable customer references and project details, and provide evidence of product lifecycle status, manufacturer support, testing, and implementation experience.

A. Overall Solution Requirements

- End-to-End NVMe Performance & Scalability
- Enterprise Storage, Virtualization Infrastructure and Security Solution for mission-critical workloads
- The vendor shall assume full and direct responsibility for all components within its awarded LOT and serve as the Company's sole point of contact and accountability for that LOT. The vendor shall submit the solution architecture, high-level and detailed technical designs, a detailed bill of materials and components, capacity-sizing basis and assumptions, implementation plan, risk register, technical requirements, and dependencies.
- The architecture shall eliminate single points of failure and permit scalable growth of compute, memory, storage capacity and performance, licensing, and SAN connectivity.
- All products shall be new, original, enterprise-grade, of the latest commercially available generation, free from announced EOS/EOL status, and supportable for at least eight (8) years. All required hardware, software, licenses, subscriptions, warranties, manufacturer support, and local-partner support shall be included for five (5) years unless JDECo specifies otherwise.
- Security devices and solutions based on BOM .

B. Enterprise Storage Requirements

- The enterprise storage system shall support VMware production workloads and critical applications, with redundant controllers, power supplies and fans, hot-swappable components, non-disruptive maintenance where applicable, and Fibre Channel connectivity through redundant SAN fabrics.
- The platform shall include all licenses required for snapshots, thin provisioning, monitoring, alerting, capacity and performance reporting, secure administration, data protection, replication where applicable, and VMware integration.
- The vendor shall state raw, usable, and effective capacity; RAID/protection; compression and deduplication assumptions; performance; and expansion options, and provide sizing justification for current and future workloads.
- Capacity and performance shall be expandable online without service interruption or major redesign.

C. Physical Server Requirements

- Provide enterprise rack-mount servers sized with sufficient CPU cores, memory, boot devices, expansion slots, and host bus and network adapters for the proposed VMware and SAN architecture.
- Each server shall include redundant power supplies and fans where applicable, hot-swappable components, secure out-of-band management, monitoring, firmware management, alerting, diagnostics, and vendor support entitlement.
- Include all rack kits, cables, optics, adapters, firmware, drivers, licenses, and accessories, and confirm official compatibility of servers, adapters, firmware, storage, SAN switches, and VMware through manufacturer compatibility matrices.

D. VMware Licensing and Virtualization Requirements

- Provide all VMware licenses, subscriptions, support entitlements, and add-ons for five (5) years, including core-counting and minimum-core rules and any capacity-based add-ons.
- State the edition, licensed cores and CPUs, subscription duration, included and excluded components, support level, renewal assumptions, limitations, and provide official entitlements registered under JDECo's name.
- Install, configure, optimize, harden, and hand over a centrally managed clustered environment supporting high availability, VM mobility, resource scheduling, monitoring, alerting, and integration with the proposed servers and storage.

E. Additional Integrated Solution Requirements

- Provide five-year capacity planning for compute, memory, storage, IOPS, throughput, SAN ports, licensing, support entitlements, and growth, showing installed and maximum resources and expansion requirements.
- Provide centralized monitoring for hardware health, storage performance and utilization, VMware clusters, events, trends, capacity, alerts, and support diagnostics.
- Maintain official compatibility and supported lifecycle alignment for all components and provide documented non-disruptive maintenance, upgrade, and rollback procedures where technically possible.
- Harden all management interfaces and components using authentication, role-based access, logging, encryption where applicable, and secure administrative access.

- Warrant end-to-end interoperability and resolve all compatibility, licensing, configuration, performance, operational, and integration issues until final acceptance, with no additional charge for omissions or miscalculations.

F. Training Requirements

- The vendor shall provide official training from the principal/vendor mother company or authorized training provider for three (3) JDECo employees on all supplied systems and solution components, including
    - enterprise storage
    - Nutanix administration
    - Paloalto
    - Akami
    - Crowdstrik EPP & EDR
- The training shall be formal, structured, and delivered by certified trainers or officially authorized personnel, and shall include practical hands-on sessions where applicable.
- The vendor shall provide training materials, attendance records, and certificates of completion for all trained employees.
- All training-related costs, including trainer fees, official course fees, materials, exams if applicable, travel, accommodation, logistics, and any other related expenses, shall be fully included in the vendor's financial offer with no additional cost to JDECo.
- In addition to, and not as a substitute for, the official manufacturer training specified above, the supplier for each awarded LOT shall provide comprehensive local, practical hands-on training to all JDECo employees whose duties relate to the systems and components supplied under that LOT, as designated by JDECo. Training shall cover system use, administration, configuration, monitoring, routine maintenance, troubleshooting, and all applicable day-to-day operational tasks, according to each employee's role and authorized responsibilities. The supplier shall provide sufficient instruction, practical exercises, and supporting operating procedures to enable JDECo's relevant team to independently carry out daily activities and continue operating and managing the supplied systems competently and without operational difficulties arising from insufficient training. All such training and materials shall be included in the awarded LOT price at no additional cost to JDECo.

G. Palo Alto Firewall

- The vendor shall assume full responsibility for planning, installing, licensing, registering, configuring, hardening, integrating, testing, commissioning, and operating all Palo Alto firewalls and associated BOM subscriptions, management components, interfaces, cables, optics, accessories, and features as a fully operational solution compatible and interoperable with JDECo's existing systems.
- Before implementation, the vendor shall assess the network and security environment, traffic flows, applications, connectivity, routing, addressing, security zones, dependencies, availability, and integration points. The vendor shall submit for JDECo approval high-level and low-level designs, implementation, migration and cutover plans, rule-base design, network and security-zone diagrams, interface and routing plans, high-availability design, rollback and test plans, a risk register, and a detailed schedule.
- The vendor shall design, build, configure, validate, optimize, and document a clean security policy baseline from the ground up, including sources, destinations, ports, services, applications, security profiles, and related objects, to provide the highest level of protection while preserving business continuity and authorized application and service availability. Policies shall follow least privilege, JDECo's administrative approvals, approved access-control matrix, business requirements, and security policies. Scope shall not be limited to converting or migrating existing rules, nor shall direct migration be assumed feasible or appropriate. Existing policies and objects shall be reviewed, cleaned, optimized, documented, and migrated only as consistent with this baseline; obsolete, duplicate, overly permissive, shadowed, conflicting, or unused rules shall not be migrated without explicit JDECo approval. Enforcement requires prior testing, impact assessment, tested rollback readiness, and JDECo approval.
- Where applicable, the vendor shall implement resilient high availability, including synchronization, link and path monitoring, failover, session continuity, routing convergence, redundant connectivity, management access, backup, restore, and disaster-recovery procedures. All required security capabilities and licensed services shall be configured and optimized, including application and user identification, threat and intrusion prevention, URL filtering, malware and file analysis, DNS security, approved SSL/TLS decryption, logging, reporting, alerting, and secure remote administration.
- The vendor shall integrate the firewalls with existing network, directory and identity services, DNS, NTP, email, monitoring, logging, SIEM, authentication, ticketing, backup, and other operational or security platforms where applicable. Migration and cutover shall use a JDECo-approved change window with minimum disruption, tested backup and rollback procedures, on-site technical

coverage, stakeholder communication, and immediate remediation of connectivity, performance, routing, application, or security issues.

- The vendor shall execute an approved acceptance-test plan covering device and license status, policy enforcement, application accessibility, routing, NAT, VPN where applicable, high-availability failover, logging, alerts, reporting, threat prevention, management access, performance, backup and restore, and compatibility with all operational systems. Final acceptance requires successful production operation, closure of all critical and high-severity issues, completion of the operational acceptance period, delivery of configuration backups and approved as-built documentation, and formal JDECo sign-off.
- The vendor shall provide complete handover documentation covering architecture and connectivity diagrams, interfaces and addressing, routing and NAT, security zones, policy and object inventories, licenses and subscriptions, administration, backup and recovery procedures, test results, troubleshooting guides, and support-escalation contacts, together with knowledge transfer to JDECo's technical team. During implementation and post-production stabilization, the vendor shall monitor policy effectiveness, actual traffic, application behavior and availability, connectivity needs, and operational impact; promptly resolve disruptions or degradation without weakening approved security controls; and perform all troubleshooting, rule adjustments, and JDECo-approved additional access permissions. Stabilization support shall continue until reliable operation and closure of all acceptance observations. All such work and support shall remain the vendor's responsibility at no additional cost to JDECo.

H. Akamai Micro segmentation Solution

- The vendor shall assume full responsibility for planning, installation, configuration, integration, commissioning, and operation of a complete Akamai Microsegmentation solution, without exceptions or exclusions, ensuring optimal protection, business continuity, and full compatibility and interoperability with all operational JDECo systems, including legacy systems where present, without conflicts or adverse operational impact. Before contracting and implementation, the vendor shall verify and confirm in writing the product's suitability for JDECo's needs and environment. Assessment errors, omissions, incompatibilities, and resulting failures shall remain solely the vendor's responsibility, not JDECo's, and shall be remedied at the vendor's expense without additional cost to JDECo; limitations discovered after contracting shall not relieve these obligations.
- In addition to Akamai manufacturer support, the local supplier shall provide full technical support for the Akamai Microsegmentation solution throughout the entire required license and subscription

term of three (3) years. Local support shall include all technical work, programming, configuration, assistance, troubleshooting, fault diagnosis and correction, reprogramming, reconfiguration, and associated services required by JDECo to maintain protection, proper operation, and business continuity, in accordance with this RFP's SLA and escalation requirements. All such services shall be included in the quoted LOT price, without reservations, exceptions, exclusions, or additional cost to JDECo. Manufacturer support shall not replace or reduce the local supplier's obligations.

- Akamai Professional Services, or a team explicitly authorized and directly governed by Akamai, shall design, supervise, implement, validate, and formally close the project. The bidder shall provide Akamai's written confirmation naming the technical lead and accepting principal-company responsibility for successful completion.
- Before implementation, the vendor and Akamai shall assess all in-scope workloads, physical, virtual and legacy servers, endpoints, VDI, applications, communications, dependencies, network flows, security zones, operational constraints, and integrations; the assessment and implementation plan require JDECo approval. Akamai shall prepare and approve high-level and low-level designs covering management and DR architecture, agent deployment, communications, policies, segmentation, integrations, sizing, availability, backup, rollback, and recovery. The technical proposal shall include a detailed schedule, responsibility matrix, risk register, communication and escalation plan, resource plan, prerequisites, dependencies, change and rollback procedures, deliverables register, and measurable completion criteria.
- Implementation shall proceed through controlled discovery, installation, visibility and flow analysis, policy design, pilot, enforcement, production rollout, optimization, and handover. Enforcement requires prior testing, impact assessment, rollback readiness, change approval, and JDECo authorization. The vendor shall deploy and configure every BOM component—including management, DR, workloads, endpoints, VDI, Insight, monitoring, alerts, reporting, and integrations—without omissions, exclusions, or additional charges; integrate with existing identity, directory, virtualization, network, security monitoring, ticketing, logging, and operational systems where applicable; and resolve all compatibility, connectivity, performance, and policy conflicts through acceptance.
- The vendor shall define and execute an approved acceptance-test plan covering component health, management and DR operation, agent coverage, visibility accuracy, policy enforcement, all agreed use cases, alerts, reporting, failover, rollback, performance impact, security, and application continuity. Final acceptance requires deployment of all contracted quantities, successful delivery of

every agreed use case, closure of critical and high-severity issues, approved as-built documentation and configuration backups, and Akamai's written completion confirmation.

- Handover shall include architecture and data-flow diagrams, asset and agent inventories, policy and label structures, agreed use cases, integrations, administration, backup and recovery procedures, troubleshooting guides, test results, known limitations, and escalation contacts. Akamai-certified knowledge transfer and contracted engineer and administrator training shall be completed before final acceptance. Post-production stabilization shall continue until reliable operation and closure of all acceptance observations.

I. Nutanix Cluster Requirements

- Provide two Nutanix clusters: a Main Site Cluster with at least four (4) nodes and a DR Site Cluster with at least three (3) nodes.
- Assess, design, size, supply, install, configure, integrate, test, commission, and hand over both clusters as a complete operational solution, including all required hardware, software, licenses, subscriptions, connectivity, accessories, and management tools.
- Provide architecture, a detailed bill of materials, sizing assumptions, implementation and migration plans, compatibility evidence, acceptance-test results, configuration backups, and as-built documentation for both clusters, as applicable.
- Comply with the applicable general security, lifecycle, licensing, five-year manufacturer and local-partner support, training, delivery, acceptance, and handover requirements. Both clusters constitute one indivisible package, independently evaluated and awarded.

J. HPE Hardware Warranty and Support Renewal Requirements

- The vendor shall renew official HPE warranty and manufacturer support under JDECo's name for the equipment and period in the approved schedule; verify serial numbers, existing coverage, renewal eligibility, and lifecycle restrictions; and disclose all exclusions before award. The price shall include all renewal and reinstatement costs without undisclosed charges. Coverage gaps shall be prevented, and any restrictions submitted for JDECo approval. Official entitlement evidence shall identify covered equipment, service levels, coverage dates, and escalation contacts.
- Support shall include remote diagnosis, manufacturer escalation, replacement of covered defective parts, on-site repair, and entitled firmware, drivers, and security updates. The proposal shall state coverage hours, response commitments, and local support arrangements; updates require approved compatibility checks, change windows, backups, and rollback procedures.

- Throughout the renewal period, the local supplier shall provide full technical support for every covered device, ensuring assistance at all times in accordance with this RFP's SLA and maintaining business continuity. All support, troubleshooting, maintenance, coordination, and remedial activities required by JDECo for these devices shall be included, without reservations, exceptions, exclusions, or additional cost to JDECo.

K. CrowdStrike Licensing, Support and Implementation Requirements

1. Scope and LOT Independence

The Successful Bidder shall supply the CrowdStrike Falcon products and services specified in LOT 6 and perform all professional services required for deployment, configuration, activation, integration, and operation within the agreed JDECo environment. This LOT shall be evaluated, awarded, contracted, implemented, and accepted independently of all other LOTs. General SLA, support coordination, security, confidentiality, training, acceptance, and handover requirements apply according to this LOT's scope and specific subscription and support terms.

2. CrowdStrike Authorization and Partnership

The Bidder shall be an active CrowdStrike-authorized partner, reseller, service provider, or other channel partner authorized to supply the proposed products and services. The proposal shall include current authorization or partnership evidence, details of the authorized distributor through which licenses will be sourced where applicable, and evidence of authorization to supply the proposed licenses and associated services in the territory applicable to JDECo.

3. Technical Personnel

3.1 Minimum Project Resources

The Bidder shall assign at least one qualified CrowdStrike deployment/security engineer, one suitably qualified backup technical resource, and a designated project manager or technical project coordinator.

3.2 Professional Certifications

The Bidder shall provide evidence of relevant CrowdStrike certifications, training, or equivalent applicable technical qualifications for assigned personnel, including CCFA, CCFR, and CCFH where applicable. JDECo reserves the right to request replacement of personnel who do not demonstrate sufficient technical competency or performance.

4. Products, Quantities, and Subscription Terms

The Bidder shall supply the products, quantities, and services in the LOT 6 bill of materials, with subscriptions and manufacturer support registered under JDECo's name in accordance with the approved licensing schedule. The Falcon Endpoint Protection Enterprise Flexible Bundle term shall be thirty-six (36) months. The proposal shall identify modules, quantities, included components, licensing relationships, coverage, duration and applicable term of each line item, support and maintenance levels, prerequisites, and exclusions; any term differences require JDECo approval. No unspecified line-item term shall be assumed to be five years. Any managed detection or response service shall be separately identified and priced.

Full manufacturer and local-supplier technical support shall cover three (3) years, including all configurations, new settings, reconfiguration, reprogramming, troubleshooting, and associated services, without exceptions, exclusions, or additional cost to JDECo.

5. Scope of Implementation Services

5.1 Assessment and Solution Design

The vendor shall conduct a project kick-off and technical requirements workshop; assess assets, the existing endpoint environment, supported and unsupported operating systems, existing security agents, and interoperability with endpoint/security software; assess network, proxy, firewall, Internet, and Falcon cloud connectivity requirements; identify implementation risks and dependencies; and design endpoint grouping/tagging, prevention policies, and sensor update policies. Detailed implementation, migration, transition, and rollback plans shall be submitted for JDECo approval.

5.2 Pilot Deployment

Before mass deployment, the vendor shall conduct a controlled pilot on representative JDECo systems, verifying correct sensor installation, registration, health and coverage, Falcon platform communication, endpoint/application compatibility and performance, prevention and detection, policy assignment, sensor updates, grouping/tagging, host isolation/containment where applicable, removal/uninstallation procedures, and integration with agreed security systems. Production-wide deployment shall not commence until JDECo has reviewed and accepted the pilot results.

5.3 Production Deployment

Following pilot acceptance, the vendor shall install, configure, activate, and operationalize CrowdStrike Falcon on all JDECo devices and servers, including required integrations, through phased deployment. Deployment and lifecycle management shall cover all applicable endpoints in the agreed scope, including supported

Windows client, Windows Server, and Linux environments, using supported approaches and JDECo's centralized endpoint-management, automated deployment, or configuration-management mechanisms where technically appropriate to avoid reliance on manual installation. The vendor shall verify sensor registration, health, and coverage and ensure seamless transition, continuous protection, and business continuity. Unsupported or unprotected assets shall be documented for JDECo approval; existing protection shall not be disabled without an approved transition plan.

6. Security Configuration and Hardening

The vendor shall configure and tune the platform in accordance with CrowdStrike recommended practices, JDECo security requirements, and the approved design. Configuration shall cover, where applicable: prevention and detection policies; sensor update policies and staged updates; host groups, endpoint classification and tags; least-privilege administrative Role-Based Access Control and account security; multifactor authentication where supported; host containment; indicator/IOC management; sensor tamper/uninstall protection; exclusions; licensed protection, response and automated response; alerts and reporting; and documented recovery procedures.

The vendor shall also configure Device Control, Firewall Management, vulnerability/exposure functionality, Identity Protection, and Threat Intelligence where licensed, together with EDR/XDR functions included in the subscription. Policies, exclusions, automated response, staged sensor updates, and approved integrations shall be tested by the vendor and approved by JDECo. Any security exclusion, exception, or weakening of an agreed control shall be documented, justified, risk assessed where appropriate, and approved by JDECo Information Security before implementation.

7. Integration Requirements

The vendor shall implement required and approved integrations and support JDECo's integration with existing security and IT infrastructure where technically applicable and within the agreed scope, including SIEM/SOC, identity and directory services, incident/ticketing systems, security monitoring platforms, APIs, supported log/event forwarding, and other JDECo cybersecurity platforms identified during implementation. SIEM integration requires end-to-end validation that agreed CrowdStrike security events are received and visible in JDECo's SIEM.

8. Migration from Existing Endpoint Security

Where Falcon replaces existing endpoint security, the vendor shall execute a controlled, JDECo-approved migration plan covering assessment of existing protection, compatibility and coexistence, pilot migration, existing-agent removal or deactivation, Falcon installation, verification of endpoint protection, mass

deployment, failure handling, and rollback. Migration shall preserve continuous protection and business continuity and minimize any period without effective endpoint security; existing protection shall not be disabled without the approved transition plan.

9. Acceptance and Handover

Acceptance requires activated entitlements, verified coverage of agreed supported assets, successful functional and application-continuity tests, and closure of critical and high-severity issues. Handover shall include configuration records, asset and exception inventories, operating and recovery procedures, training, escalation contacts, and post-production stabilization at no additional cost to JDECo.

Technical Requirement:

LOT:1

1. Main Site Storage (Jerusalem)

- Must be Enterprise Storage . designed and positioned for mission-critical workloads
- At least usable 80 TB of usable capacity after Logical storage pool Applied .
- At least 2 controllers
- Active/Active Controller required .
- ALL NVME Storage .
- Support (NFS/SMB) With needed License
- Support VMware Integration
- Support Replication With needed License
- Deduplication & Compression With needed License
- Encryption.
- Data Protection
- Continuous Snapshot, Snapclone
- Ransomware protection
- 4 port 32/64GB FC Ports/each controller ; Total 8 x 32/64GB (include SFP)
- At least 256GB Cache Per Controller, total 512GB
- Ethernet Connectivity : 8 x 10/25GbE (include SFP28) + Management Ports
- redundant Power supply
- sub-millisecond latency and high IOPS.
- Scale-up and scale-out architecture.
- Local Support 5 Years from partner

- Mother company support 5 Years
- All license for 5 Years

- The Partner shall provide JDECo with the official Storage Configuration Report generated from the manufacturer's official management/support portal, detailing the complete deployed storage configuration, including all hardware, software, IOPS ,capacity, connectivity, licensing, and system configuration information.

2. DR Storage (Option 1: Jerusalem; Option 2: Jordan – Aqaba)

- Must be Enterprise Storage . designed and positioned for mission-critical workloads
- At least usable 60 TB of usable capacity after Logical storage pool Applied .
- At least 2 controllers
- Active/Active Controller required .
- ALL NVME Storage .
- Support (NFS/SMB) With needed License
- Support VMware Integration
- Support Replication With needed License
- Deduplication & Compression With needed License
- Encryption.
- Data Protection
- Continuous Snapshot, Snapclone
- Ransomware protection
- 4 port 32/64GB FC Ports/each controller ; Total 8 x 32/64GB (include SFP)
- At least 256GB Cache Per Controller, total 512GB
- Ethernet Connectivity : 8 x 10/25GbE (include SFP28) + Management Ports
- redundant Power supply
- sub-millisecond latency and high IOPS.
- Scale-up and scale-out architecture.
- Local Support 5 Years from partner
- Mother company support 5 Years
- All license for 5 Years
- Compatible With HPE synergy 12000 TO Connected Direct with Storage without SAN SW.

- The Partner shall provide JDECo with the official Storage Configuration Report generated from the manufacturer's official management/support portal, detailing the complete deployed storage

configuration, including all hardware, software, IOPS ,capacity, connectivity, licensing, and system configuration information.

3. RAC Servers (Jerusalem)

- 4 physical Servers
- CPU : 2 x Intel Xeon 6527P 3.0GHz 24-core 255W Processor
- Memory Slots: 32 DIMM Slots
- Memory: 1.5T (24x64GB)
- OS boot disk : 2 x 480 SSD
- Local Support 5 Years from partner
- Mother company support 5 Years

Network Interface:

- 2 x 10/25GbE SFP28 2-port Adapter
- include 4 x SFP+ Transceivers, and needed cables.
- 1 x 32/64Gb 2p FC, Transceivers Included.

Management:

- 1Gb Dedicated Remote Management Network Port .
- Embedded Systems Management software Included.
- Advanced dedicated Management port RJ45; Latest Licensed LOM

4. VMWare for RAC Servers

- VMware vSphere Foundation License.
- Include VMware License and support for all servers 5 years .
- Local Support 5 Years from partner
- Mother company support 5 Years
- All license for 5 Years

LOT:2

1. Akami Micro segmentation

Part No.	Description	Qty	Term
PM-2473	On-Prem Management	1	3 years
PM-2470	On-Premise Disaster Recovery Management	1	3 years
PM-2421	Guardicore Segmentation Agent for Workloads	200	3 years
PM-2438	Insight Add-on for Workloads	200	3 years
PM-2428	Guardicore Segmentation Agent for Endpoints & VDI	900	3 years
PM-2439	Insight Add-on for Endpoints	900	3 years
PM-2476	Premium Level Support	1	3 years
GCSP	PS Engagement	1	One-time
M-LC-169210 / M-LC-169209	Guardicore Certified Segmentation Engineer / Admin Training	3+3	One-time

LOT:3

1. Paloalto Firewall (Jerusalem and Ramallah)

#	Quantity	SKU	Description	Term (days)
1	700	PAN-AI-ACCESS-X	AI Access Security for Prisma Access and Next-Generation Firewall, 1 User; includes visibility, controls, data loss prevention for Generative AI Apps, Standard Success Plan per unit per year	730
2	1	PAN-SVC-BKLN-3420-5YR	Partner enabled premium support 5 year term, PA-3420	1826
3	2	PAN-PA-3420	Palo Alto Networks PA-3420 with redundant AC power supplies	
4	2	PAN-PA-3420-BND-PRECISIONAI-5YR	PA-3420, Precision AI Network Security Subscription Bundle (Advanced Threat Prevention, Advanced URL Filtering, Advanced Wildfire, Advance DNS Security, Advanced SD-WAN, AIPD and Device Security), 5 years (60 months) term	1826
5	14	PAN-SFP-PLUS-SR	SFP+ form factor, SR 10Gb optical transceiver, short reach 300m, OM3 MMF, duplex LC, IEEE 802.3ae 10GBASE-SR compliant	
6	2	PAN-PA-1420	Palo Alto Networks PA-1420	
7	2	PAN-SVC-BKLN-1420-5YR	PA-1420, Partner enabled premium support, 5 years (60 months) term	1826

8	2	PAN-PWR-450W-AC	PA-3400, PA-1400, ION 5200 and ION 9200 450W spare power supply	
9	2	PAN-PA-1420-BND-PRECISIONAI-5YR	PA-1420, Precision AI Network Security Subscription Bundle (Advanced Threat Prevention, Advanced URL Filtering, Advanced Wildfire, Advance DNS Security, Advanced SD-WAN, AIPD and Device Security), 5 years (60 months) term	1826

LOT:4 – Nutanix Cluster

1. Main Site Cluster (Jerusalem)

- The Main Site Cluster shall be based on Nutanix and shall include a minimum of Four (4) nodes.
- Nutanix Cloud Infrastructure (NCI) ultimate license .
- Cluster Must have at least 409 GHz
- CPU Must Be Intel Xeon 6th Generation Granite Rapids-SP architecture
- Cluster Must have 4 TB of Memory DDR5 RDIMM 6400MT/s, Dual Rank . (UP To 8 TB memory)
- At least (60TB) All NVME usable ; after N+1 and RF2 . (UP TO 120TB)
- 5Years License and Support for both SW and HW
- At least 2 X (2*10/25 Ports) (include 4* SFP28)
- License for shared File system (10TB) .

2. DR Site Cluster (Option 1: Jerusalem; Option 2: Jordan – Aqaba)

- The DR Site Cluster shall be based on Nutanix and shall include a minimum of three (3) nodes.
- Nutanix Cloud Infrastructure (NCI) ultimate license .
- Cluster Must have at least 305 GHz .
- CPU Must Be Intel Xeon 6th Generation Granite Rapids-SP architecture .
- Cluster Must have 3 TB of Memory DDR5 RDIMM 6400MT/s, Dual Rank . (UP To 6 TB memory)
- At least (60TB) All NVME usable ; after N+1 and RF2. (UP TO 120TB)
- 5Years License and Support for both SW and HW
- At least 2 X (2*10/25 Ports) (include 4* SFP28)

Both clusters form one complete and indivisible LOT. The vendor awarded LOT 4 shall supply, install, configure, integrate, test, commission, and hand over both clusters, including all required hardware, software, licenses, subscriptions, connectivity, accessories, documentation, training, warranty, and support in accordance with the applicable general requirements of this RFP. Detailed technical requirements for LOT 1 shall not automatically apply to LOT 4.

LOT:5 – HPE Hardware Warranty and Technical Support Renewal

The Successful Bidder shall renew the warranty and provide technical support from both the manufacturer (principal company) and the local support company for one (1) year only for each device listed below. This LOT covers existing devices and does not include procurement of replacement or additional servers.

The technical and financial proposals shall identify each device by its exact device name and serial number, confirm the manufacturer and local-company support coverage, and state the coverage start and end dates.

The Successful Bidder shall provide official renewal and support entitlement evidence for every listed serial number. The applicable SLA and Vendor / Manufacturer Escalation requirements shall apply independently to this LOT for the **one-year support** period.

Device Name	Serial Number
HPE ProLiant DL380 Gen10 8SFF (Rack Server)	CZ204404WF
HPE ProLiant DL380 Gen10 8SFF (Rack Server)	CZ204404WD
ProLiant ML110 Gen10 (Tower Server)	CZ20270SBH
ProLiant ML110 Gen10 (Tower Server)	CZ2031015N
ProLiant ML110 Gen10 (Tower Server)	CZ20270SBF
ProLiant ML110 Gen10 (Tower Server)	CZ20270SBG
ProLiant ML110 Gen10 (Tower Server)	CZ20270SBD
ProLiant DL380 Gen10 (Rack Server)	CZ231001JC
ProLiant DL380 Gen10 (Rack Server)	CZ230900FB
Synergy 480 Gen10 (Blade Server)	CZJ835086N
Synergy 480 Gen10 (Blade Server)	CZJ835086M
Synergy 480 Gen10 (Blade Server)	CZJ835086L
Synergy 480 Gen10 (Blade Server)	CZJ835086K
HPE DL380 Gen10 4210 SVR (Rack Server)	CZ292707H0
HPE DL380 Gen10 4210 SVR (Rack Server)	CZ292707GV
HPE DL360 Gen10	CZJ3080BR1

LOT:6 – CrowdStrike Falcon Endpoint Protection Solution

Part No. / SKU	Description	Qty	Term
CS.EPPENT.SOLN	Falcon Endpoint Protection Enterprise Flexible Bundle	900	36 months
CS.TG.STD	Threat Graph Standard	900	Not separately specified
CS.PREVENT.SOLN	CS.PREVENT.SOLN	900 UNITS	Not separately specified
CS.INSIGHT.SOLN	CS.INSIGHT.SOLN	900 UNITS	Not separately specified
RR.HOS.ENT.EXPS	Falcon Express Support	900	Not separately specified
CS-S-MNT-1Y	CS-S-MNT-1Y	1 UNITS	Not separately specified

Expected Deliverables:

The selected vendor shall provide the following consolidated deliverables:

- All contracted hardware, software, licenses, subscriptions, connectivity, management tools, accessories, warranties, and support entitlements, supplied, installed, activated, or renewed and registered under JDECo's name as applicable to the awarded LOT. Support and licensing shall be for five years except where a different term is expressly specified, including the one-year renewal under LOT 5 and the LOT 6 term provisions.
- Approved designs, final bill of materials, entitlement and compatibility evidence, project and migration plans, timeline, risk register, and warranty and support records.
- Commissioned production systems, including the supplied DR storage or the Main Site Cluster and DR Site Cluster under LOT 4, with completed migration, validated integration, acceptance tests, and a final health and performance report, as applicable to the awarded LOT.
- A final handover package containing as-built designs, cabling and zoning records, addressing and mappings, configuration exports and backups, test and hardening records, licenses and serial numbers, operating guides, training records, and support references.

Manufacturer Supervision, Best Practices, and Post-Implementation Validation

- This requirement shall apply to all LOTs, wherever applicable and where such services are available and supported by the respective manufacturer (OEM/Principal Company).

- Wherever applicable, the final design, architecture, sizing, configuration, and implementation methodology of the supplied systems and equipment shall be reviewed and/or supervised by the respective manufacturer to ensure alignment with the manufacturer's recommended architecture, technical guidelines, and current best practices.
- Wherever available and applicable, following completion of the installation, configuration, migration, integration, and commissioning activities, the manufacturer shall perform a post-implementation review / health check of the implemented environment to validate that the solution has been properly deployed, configured, and optimized in accordance with the manufacturer's recommended best practices and design standards.
- Any findings, recommendations, configuration gaps, or deviations identified during such review shall be documented and addressed by the Successful Bidder, in coordination with the manufacturer, prior to final acceptance by JDECo.
- All manufacturer involvement, including design review, technical supervision, validation, health checks, reports, recommendations, and any associated professional services required under this clause, shall be fully included in the bidder's financial proposal and total LOT price, with no additional cost to JDECo.

Supply Locations and Delivery Pricing Options:

The bidder shall provide delivery pricing to Jerusalem as the primary option for all main-site equipment. For DR-site equipment under LOT 1 and the DR Site Cluster under LOT 4, the bidder shall submit two separate, clearly identified pricing options in the financial proposal:

- **Option 1 – Delivery to the Jerusalem area.**
- **Option 2 – Delivery to the data center in Aqaba, Jordan, including all transportation, equipment importation, customs clearance, permits, duties, taxes, insurance, handling, unloading, and other requirements and costs necessary for delivery and handover at the destination.**

For the Aqaba option, the supplier shall be fully responsible for arranging and completing transportation, importation, clearance, and delivery. The equipment shall be delivered, handed over, and received at the data center in Aqaba, not at a port, border crossing, or intermediate location. No logistical, customs, importation, or transportation intervention by JDECo shall be required. All related arrangements and costs shall be included in the offered price, with no additional charges to JDECo.

Both DR-site options shall cover the same required equipment specifications, quantities, and contractual scope, with delivery-related costs clearly identified. JDECo shall select the DR-site delivery option at award; the

two options are alternatives and do not require duplicate supply. The bidder shall state the delivery lead time and any prerequisites for each option.

General Supply and Award Conditions:

- JDECo reserves the right to increase or decrease the required quantities, capacities, licenses, subscription terms, server count, Nutanix node count, storage capacity, SAN ports, or related components at final award based on its technical and financial interest. In such case, vendors shall have no right to change the submitted unit prices and must maintain the prices stated in their financial proposals.
- The tender is divided into separate LOTs. Each LOT shall be treated as one complete, integrated, and indivisible package and shall be evaluated, awarded, contracted, implemented, and accepted independently of the other LOTs. No LOT may be split or partially awarded.

Service Level Agreement (SLA) and Support Requirements:

The following minimum SLA and support requirements shall apply independently to each awarded LOT, according to its scope. As a minimum, the Bidder shall commit to the following initial response times:

Priority	Classification	Minimum Initial Response
P1	Critical incident, major service outage, or widespread protection failure	≤ 30 minutes
P2	High-impact security or operational degradation	≤ 2 hours
P3	Medium-impact technical issue	≤ 4 business hours
P4	Low-impact issue, configuration assistance, or general request	≤ 1 business day

For P1 incidents, the Successful Bidder shall provide 24x7 escalation capability.

The Bidder's support proposal shall clearly state:

- Support hours.
- Communication channels.
- Escalation procedures.
- Named escalation contacts/roles.
- Vendor escalation process.
- SLA measurement methodology.
- Procedures for unresolved incidents.

Vendor / Manufacturer Escalation:

The Successful Bidder shall remain the primary point of contact and coordination for all technical incidents, support cases, and service issues falling within its contractual support obligations.

Where assistance from the relevant manufacturer, OEM, software vendor, or technology provider is required, the Successful Bidder shall:

- Open the appropriate support case with the relevant manufacturer or vendor.
- Collect and provide all necessary technical, diagnostic, and troubleshooting information required for case investigation.
- Coordinate all troubleshooting and technical communication between JDECo and the relevant manufacturer or vendor.
- Actively track and follow up on the support case until final resolution or an acceptable workaround is implemented.
- Provide JDECo with regular and timely updates regarding the case status, progress, findings, and expected next actions.
- Coordinate the implementation of all approved fixes, patches, upgrades, configuration changes, or workarounds.
- Escalate the case within the manufacturer's or vendor's support organization when the incident is not progressing in accordance with the applicable SLA or required business priority.
- Maintain full ownership and coordination of the incident until satisfactory resolution and formal closure.

The Successful Bidder shall not consider its support obligations fulfilled merely by referring or directing JDECo to contact the manufacturer, OEM, software vendor, or technology provider independently, where the issue falls within the agreed support scope.

For avoidance of doubt, this requirement shall apply independently to each awarded LOT and to all products, solutions, hardware, software, licenses, subscriptions, and associated technologies supplied or supported under this RFP.

Evaluation Criteria

Submitted proposals will be evaluated based on financial and technical criteria as follows:

- Financial Evaluation: 35%.
- Technical Evaluation: 65%.

Technical Evaluation Breakdown for Each LOT:

Each of the six LOTs, including LOT 5 – HPE Hardware Warranty and Technical Support Renewal and LOT 6 – CrowdStrike Falcon Endpoint Protection Solution, shall be evaluated independently against the general criteria below, with a maximum technical score of 65 points, alongside the financial evaluation weight of 35%. The criteria shall be interpreted according to the scope of each LOT: product quality includes the quality of the proposed solution or service, while high availability includes service continuity, operational resilience, and recovery appropriate to the nature of the work. Points shall be awarded based on evidence provided in the technical proposal, not on the scope of other LOTs or any requirement to bid for them. For LOT 5, product quality, delivery, and operational transition shall be interpreted as the validity, completeness, activation, continuity, and coordination of the required warranty and support renewal coverage, not new hardware supply or migration.

Criterion	Brief evaluation points	Max.
Supplier Qualification	Relevant implementation experience, customer references, qualified team, SLA , and manufacturer authorization and support. • Any bidder who fails to provide clear references for high-end and large-scale commercial deployments of the proposed products shall be considered as having no references. No additional references will be requested after submission. • LOT **1**: Proven experience in successfully migrating workloads between enterprise storage platforms, supported by verifiable customer references for completed projects. • LOT 2: Proven experience in successfully implementing, configuring, and deploying Akamai Microsegmentation solutions, supported by verifiable customer references for completed projects.	15

	• LOT 3: Proven experience in successfully implementing, configuring, and migrating Palo Alto Networks firewall solutions, supported by verifiable customer references for completed projects. • LOT **4**: Proven experience in successfully migrating workloads from VMware to Nutanix environments, supported by verifiable customer references for completed projects. • LOT 6: Proven experience in successfully implementing, configuring, and deploying Crowdstrik solutions, supported by verifiable customer references for completed projects.	
Proposed Product / Solution	Compliance with specifications, Reference , product quality and capabilities, sizing, compatibility, successful deployments, scalability and future growth, value-added features, and Gartner positioning where applicable. Product lifecycle, including release date, generation status, EOS/EoS dates, and remaining manufacturer-supported lifecycle, supported by official manufacturer documentation. • Suitability for mission-critical environments, including high availability, resiliency, reliability, fault tolerance, redundancy, and continuous operation capabilities. • Any bidder who fails to provide clear references for high-end and large-scale commercial deployments of the proposed products shall be considered as having no references. No additional references will be requested after submission. • The bidder shall be fully responsible for providing everything required to deliver a complete, fully installed, integrated, and operational solution, without any additional equipment, licenses, components, materials, or resources being provided by JDECo. The quoted price must include all hardware, software, licenses, accessories, SFP/SFP+ transceivers, cables, equipment, tools, and any other items necessary for installation, integration, configuration, testing, and successful operation. Any omission shall remain the bidder's responsibility at no additional cost to JDECo and may be considered non-compliance with the RFP requirements.	30

Delivery and Operational Readiness Time	Assessment of the proposed delivery and implementation schedule, including delivery lead time, installation duration, key dependencies, and readiness for production operation.	**10**
Implementation, Migration & Operational Transition	Assessment of the proposed implementation, migration, and production transition methodology, including implementation phases, migration approach, testing and validation, rollback and recovery procedures, risk mitigation, service continuity and downtime minimization, final cutover, and handover to JDECo operations.	**10**
TOTAL	**Each LOT is evaluated independently.**	**65**

Acceptance Criteria:

Final acceptance requires delivery of all contracted items and deliverables, successful migration and operation of the supplied systems, as applicable to the awarded LOT, closure of all critical issues, and completion of an operational acceptance period of at least fourteen (14) calendar days. Any remaining non-critical issue shall have a JDECo-approved remediation plan before formal sign-off. For LOT 5, acceptance shall verify valid one-year warranty and manufacturer and local-company technical support entitlements for every listed serial number, together with the applicable support and escalation arrangements; new-equipment installation, commissioning, and migration tests are not required for this renewal-only LOT.

Proposal Submission, Deadline, and Format:

For each LOT proposed, vendors shall submit three separate items: (1) one Technical Proposal file, (2) one Financial Proposal file, and (3) the Bid Bond (tender participation guarantee) equal to five percent (5%) of the total value of the Financial Proposal submitted for that LOT, provided in a separate sealed envelope. the final deadline for submitting proposals is 01/12/2026.

Proposals shall be delivered to either of the following JDECo locations:

- JDECo HQ Building – Salah El-Din - Jerusalem
- JDECo Building – Al Masyoun - Ramallah

Financial Terms and Payment Conditions:

- No payment shall be due until the complete solution within the awarded LOT has been supplied, installed, commissioned, operated, finally accepted, and formally approved by JDECo. Payment shall be made no earlier than ninety (90) days from final acceptance.
- A bank certified check or a bank guarantee of 5% of the total tender valid for 90 days, to be submitted as a bid bond, otherwise, quotation will be neglected.
- Any company wishing to participate in the tender shall pay a tender participation fee of USD 1,500 (one thousand five hundred US dollars) at JDECo's office. The payment receipt shall be submitted together with the tender copy at the time of submission, and no participation will be accepted without the payment receipt.
- The awarded vendor shall provide a Performance Bond equal to ten percent (10%) of the total awarded value of the relevant LOT.
- Vendor amendments, reservations, exceptions, alternative payment mechanisms, or additional payment conditions shall be rejected; JDECo's approved financial terms and company conditions shall prevail.
- JDECo shall not be bound to accept the lowest-priced proposal. The procurement and award decision for each LOT shall be subject to technical and financial analysis in accordance with the evaluation criteria set out in this RFP and shall be based solely on JDECo's best interests.

Security and Confidentiality Requirements:

The vendor shall keep all JDECo information and project data confidential. Personnel shall follow JDECo security procedures, use approved least-privilege access, protect credentials, and immediately report any suspected incident, unauthorized access, leakage, or compromise.

Terms and Conditions

JDECo may reject any or all proposals, waive irregularities, request clarifications or updated commercial offers, seek official manufacturer confirmation, and amend, postpone, cancel, or reissue this RFP when deemed in its best interest.

JDECo reserves the right to cancel any LOT in its entirety or decide not to award it, without affecting the evaluation, award, contracting, or implementation of any other LOT. The requirement that each LOT be indivisible shall not restrict JDECo's right to cancel that LOT in full or leave it unawarded.

JDECo may require a Proof of Concept (POC) before final award. The vendor shall provide the required resources, licenses, technical support, and coordination within an agreed timeframe at no additional cost unless JDECo states otherwise.

Submission of a proposal confirms the bidder's review, understanding, and acceptance of all requirements, terms, and conditions in this RFP.

The supplier shall sign a Non-Disclosure Agreement (NDA) concerning data confidentiality.

The supplier shall sign a copy of the Privacy Protection Law and undertake to comply fully with all provisions contained therein.

The supplier shall install and commission the equipment at the location specified in this RFP. If the equipment is subsequently relocated to any other JDECo data center, the supplier shall be fully responsible for all reprogramming and reconfiguration, operational procedures, compatibility adjustments, integration, testing, and recommissioning necessary to ensure that the equipment operates properly at the new location. This obligation shall not include carrying out the physical relocation or transportation of the equipment.

All supplied equipment shall be fully compatible with JDECo's existing environment and site infrastructure, including the electrical power supply, power outlets, and power distribution units. The supplier shall verify compatibility before delivery and shall supply all necessary electrical wires, power cords, cables, plugs, connectors, and accessories compatible with JDECo's installations and required for safe installation and proper operation. All such items shall be included in the offered price at no additional cost to JDECo.

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